

FIBERLINK CORPORATE FACT SHEET



THE LEADER IN "MOBILITY AS A SERVICE"

Fiberlink is a trusted mobility expert and the world's foremost provider of "Mobility as a Service": on-demand services that help enterprises connect, control and secure laptops and mobile devices.

Fiberlink's MaaS360™ Visibility, Control and Mobile services give enterprises a window into what is happening on laptops and mobile devices, wherever they travel. They allow administrators to deploy and manage security and connectivity applications across the country and across the globe, and to protect mobile data from loss, theft, data leakage, hackers, and viruses. They also let mobile workers connect quickly and easily to the Internet from anywhere in the world.

Fiberlink's hosted platform, global infrastructure, and mobility expertise have helped customers increase the productivity of mobile workers while reducing capital and support costs, simplifying management, and improving security.

THE MOBILITY MARKET

In the past "mobile worker" meant travelling salespeople and executives. Today, mobility is becoming the standard:

- 48% of employees in large U.S. enterprises use a computer for work outside the office at least once a week.
- 61% of IT managers say laptop usage will increase in the next 12 months.
- The number of mobile workers worldwide will reach 1 billion by 2011.

Simple, secure mobility has become a priority, and a challenge, for every organization that wants to remain competitive.

* Research results from Kelton Research, Inc., IDG Research Services, and IDC.

MOBILITY SOLUTIONS

The MaaS360™ Services and MaaS360™ Platform

The MaaS360 Visibility, Control and Mobile services provide visibility into laptops and remote devices, help administrators control software and security on those devices, and give mobile employees a single interface for connecting to any type of wireless network.

These services are based on the MaaS360 Platform, a unique cloud-based platform that provides a single portal for IT operations and security personnel to monitor and manage laptops and remote systems.

Fiberlink Security Services

Fiberlink offers the industry's broadest set of managed endpoint security and data protection applications for PCs and mobile laptops. Applications such as personal firewalls, antivirus packages, data encryption, data leak prevention, vulnerability management, USB device control and back-up and recovery mitigate the risk of losing mobile data to theft, data leakage, viruses and hackers.

Fiberlink Connectivity Services

Fiberlink provides a universal connectivity client and an aggregated virtual network that provides Internet connectivity through 85,000 access points across 150 countries. Mobile and remote employees enjoy simple, consistent connectivity using all major network types - including dial-up, broadband, corporate and home wireless networks, Wi-Fi hotspots and 3G cellular data services.

PROFESSIONAL SERVICES

Fiberlink's Professional Services organization draws on industry leading expertise with security and mobility technologies to help customers quickly and reliably implement new connectivity and security services, maximize security, reduce costs, and free IT resources for other strategic tasks. Offerings include planning and implementation of Fiberlink solutions, migration from older technologies, customization, training, and consulting on mobility technologies and best practices.

FIBERLINK SECURE MOBILITY SOLUTIONS

Fiberlink brings together all of the tools and technologies needed to connect, control and secure a mobile workforce.

MaaS360™ Services

MaaS360 Visibility Service
MaaS360 Control Service
MaaS360 Mobile Service

Fiberlink Security Services

Data Protection Services:

Data Encryption
Data Leak Prevention
Media Encryption and Port Control
Backup & Recovery

Endpoint Security Services:

Anti-Virus and Patch Update
Managed Personal Firewall
Managed Spyware

Network Security Services:

Managed VPN Services
Mobile NAC

Fiberlink Connectivity Services

Wi-Fi
3G Cellular Data Networks
Broadband
Dial-up/ISDN
PHS

Fiberlink Professional Services

Planning and Implementation
Migration
Customization
Training
Consulting

PARTNERS

Technology Partners

Fiberlink integrates technology from many recognized industry leaders into its MaaS360 Platform to give its customers a comprehensive suite of mobility offerings.

Connectivity, management and security partners include: BigFix®, Boingo® Wireless, Checkpoint®, Cisco Systems®, OPSWAT™, GuardianEdge Technologies, iBAHN™, IBM Internet Security Systems™, Iron Mountain Digital™, JCI, Juniper® Networks, Lumension Security™, RSA Security®, Sana Security™, Symantec™, T-Mobile, Trend Micro™, and VeriSign®, Vodafone and Wayport®.

Solution Partners

Fiberlink has forged strong partnerships with solution providers to deliver secure mobility solutions designed for today's mobile enterprises.

Major solution partners include: AT&T Systems, Computer Sciences Corporation (CSC), Cybernet Systems, Dimension Data, Level 3 Communications, PCCW, Qwest, SFR SA, Singapore Telecommunications Ltd. and Vodafone.

CUSTOMERS

Fiberlink's world-class mobility and security solutions are protecting more than 1 million workers in over 700 global companies.

Fiberlink customers include Cadence Design Systems, Davidson Companies, Grant Thornton, Novartis, O2 Germany and Toyota.

RECOGNITION AND CERTIFICATION

Fiberlink has been recognized by Gartner as a Leader for six consecutive years in their Magic Quadrant for Managed Remote Access and Mobility Services.

Fiberlink has twice been named a CODiE Award finalist by the Software and Information Industry Association (SIIA). The company has also been selected as an Emerging Tech Vendor by CRN and a Hot Company Winner by the Network Products Guide.

In 2008 Fiberlink received SAS70 Type II Certification. SAS70 is the leading international standard for control and security in service companies.

FINANCIAL

Fiberlink is a profitable, privately held company whose revenue model is based on software and service subscriptions and long-term customer relationships. Investors include Technology Crossover Ventures (TCV), Goldman Sachs, GE Equity and Edison Venture Fund.

CONTACT

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